

A vacation home on Reunion's Jack Nicklaus golf course sold for \$5.25M

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By Tiffani Sherman



This nine-bedroom vacation home sits on a triple lot on Reunion's Golden Bear Drive overlooking the Jack Nicklaus Legends golf course. (Orlando Home Photography)

The pool is what helped seal the deal for Osceola County's most expensive home to sell since 2013.

The 9,384 square foot home on Golden Bear Drive in Reunion sold in late April for \$5.25 million.

"I'll be honest, there are some amazing homes in Reunion and there are bigger homes with more square footage and bigger entertaining spaces, but I believe that the pool is ultimately what won these buyers over," said listing agent Luis German of Carlos German and Team with exp Realty.

The pool is 100 feet long stretching across three lots with a huge spa, a cabana with a movie screen, a fire pit, a swim-up bar, and more.

“Everyone who would come over would say this is a resort, you really don’t have to go anywhere else,” German said.

Other entertainment features include a golf simulator, putting green, theater room, game room, and arcade.

The house also has 132 feet of golf frontage overlooking the 15th green of the Nicklaus Tradition Course at Reunion Resort as well as access to Reunion’s other amenities like two other golf courses, a water park, mini-golf, fitness center, pools, and more.

German says the home was an income property for Canadian sellers and will continue to be for the new buyers.

“The date of closing actually, a renter checked into the house, so they closed on the house and immediately started earning income,” he explained, adding there are \$300,000 worth of future bookings already on the books for the house.

Public records list the buyers as Joseph and Sandra Fasula, who are owners of the Gerrity’s Supermarkets chain in Pennsylvania.

“The new owners will take advantage of all of those rentals and all of those bookings that are in there and they’ve already blocked out some time for them to be able to use the house themselves, whenever they want.”

German said the home rents for between \$1,875 and \$3,250 a night depending on the season.

The house has nine bedrooms and 12 bathrooms. The two kids’ rooms have Moana and a Guardians of the Galaxy themes designed by Lusso D’arte.

The company also painted all of the murals in the home including several in the game rooms and arcade.

“We’ve seen a lot of this in the recent years and there’s been a lot of amazing and creative designs when it comes to the kids’ bedrooms,” German said. “The toughest part was deciding what movies or shows you want to build out.”

In the entry to the home, there is a Mickey Mouse design element.

“When you actually look inside of it, there’s a little tiny Mickey and Minnie sitting on a couch. It’s like their little house. The attention to detail that went into this project is truly amazing.”

German told GrowthSpotter he helped build the home with the original owners who spared no expense.

“Once they decided that they were going to build something, it was ‘we’re going to build the best vacation home we can build, regardless of cost and regardless of what the builder says make sense.’ You just don’t see some of these features and some of these appliances in vacation homes because at the end of the day, they’re for rental. They just wanted to build the best vacation home they could.”

The entire house is automated with high-end appliances and finishes. The kitchen island spans 10 feet and German says the bathroom in the primary bedroom is one of the largest he has ever seen.

German said this home is one of a few that have sold in the area recently, all at luxury price points.

“Once [this house] went pending, it kind of let everyone else know this is okay and then just one by one the other homes that were available for sale went under contract,” he said. “I actually have owners lined up waiting to buy. The luxury market is very, very hot right now. There’s a lot of activity going on. It’s crazy. It’s definitely nothing like I’ve seen.”