

# Newly renovated house on Isleworth golf course sells above list price

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By Tiffani Sherman



Just the exterior footprint of the home on Latrobe Drive is the same as it was in 1989. The rest is brand new. It sits on just more than half an acre and has six bedrooms in just over 5,000 square feet. (CAREY SHEFFIELD PHOTOGRAPHY)

A recently renovated house in Isleworth sold quickly late last month for \$2.9 million.

It looks nothing like it did when it was built in 1989.

“It was just beautifully redone by Akers Custom Homes and so it’s modernized and has beautiful mosaic tiles in the bathroom and the wonderful color scheme that everybody’s looking for now with the white and light granite, so just that in itself made it really spectacular,” said listing agent Monica Lochmandy, who worked with Toni Marie Cafferty for Isleworth Realty. Stephen DeCristo from **Olde Town Brokers** acted as selling agent.

Just the exterior footprint of the home on Latrobe Drive is the same as it was in 1989. The rest is brand new. It sits on just more than half an acre and has six bedrooms in just over 5,000 square feet.

“It’s just one of those properties that when you walk in, you feel like, ‘ah.’ It’s just, peaceful, airy, open, gorgeous. [The buyers] didn’t have to do a thing to it,” Lochmandy told GrowthSpotter.

According to public records, the buyer is a trust with Jaafar Choufani listed as trustee. The sellers are listed as Juan Pablo Gaztambide Quinones and Patrizia Blanco Ortega who had owned the house since 2017.

Lochmandy said the buyers especially liked the size of the home.

“The fact that it’s not too big, not too small, is the sort of thing that this particular buyer was looking for. They had a larger home but this is the perfect size for them.”

Isleworth is known for its amenities, including the location on the Butler Chain of Lakes and the acres of the natural environment and golf course, but one quality set this home’s location apart for the buyers.

“Security is one of the top things that folks that live in Isleworth look for, 24 hours guard-gated,” she said. “It’s very secure. The folks that live in there are a wonderful community. They’re from all over the world and are just a great bunch of people.”

The home has ample outdoor entertaining space that includes a pool, hot tub, and firepit — all with a golf course view.

Inside, the house has an open and airy feeling with huge windows, high ceilings, hardwood floors, white walls, and modern lighting.

“[The kitchen] is opened up to the eat-in dining room and you can overlook the golf course and the outside pool area from the kitchen,” Lochmandy explained. “It has that nice feeling that when you’re cooking, you’re not isolated from the rest of the family, the sort of thing that people are going for these days.”

The listing price for the home was \$2.84 million and after multiple offers, it sold for \$2.9 million, something that doesn’t surprise Lochmandy.

“This is just one of those homes that would appeal to multiple people,” she said. “This market has been so active that is anything that used to be uncommon is no longer uncommon. I’m not surprised anymore. It’s almost expected when you have a house that has been completely redone and is so beautiful like this one was, you’re going to expect multiple offers.”

