

A golf lover's home that isn't on a golf course just sold for \$2.1M

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By Tiffani Sherman



This golf-lover's home in Kissimmee's Happy Trails community sits on 5 acres and comes with concierge service. (Maria Daal)

It only took two days to sell a large home on a large lot in Kissimmee.

“We received the first offer in 24 hours and a second in 48 hours,” said FCG Realty’s Bertrand Le Helley, who represented the sellers. “We had two offers above the asking price. Once you’ve seen the house, you can really appreciate the quality.”

List price for the house was \$2.495 million, and Le Helley said both offers were above that. After the appraisal, the offer was reduced, and the final sale price recorded of \$2,144,077 includes a leaseback.

According to public records, the sellers were Briana and Sebastian Mascaro and the buyer is Peter Winston. Theresa De La Rosa with eXp Realty represented the buyer.

Le Helley told GrowthSpotter the Mascaros used local custom builder Goehring & Morgan to build the 6,724-square-foot home in 2013.

“Everything is extremely upgraded, top-notch quality type products, and everything has been also retrofitted with all the latest technology when it comes to house surveillance, sound systems, and house automation,” he said.

In addition to the six bedrooms and 5.5 bathrooms, the house has many special features.

“The owner was passionate about golf and played on amateur tours throughout the state and is also passionate about movies, so he built a half-million-dollar movie theater that won a few awards nationally,” Le Helley said.

The movie room can convert into a golf simulator with the touch of a button using an Elan home-automation system. The sophisticated system was configured into two simple modes: “home theater” and “golf simulator,” both of which incorporate screens, motorized shades, lights, projectors, decorative displays, and speakers that turn on or off automatically.

“The house also has a synthetic Golden Bear putting green in the back of the property as well as chipping spots of 65, 85, and 100 yards,” Le Halley said.

There is also a detached fitness area, a garage, and a guest suite. Inside, there are secret passageways inside the house.

“As you enter the house, directly to the right there is a there is a private office with 24-foot ceilings, so it’s almost like a tower,” Le Helley explained. “Within that office, there is a door that leads to the master bedroom closet. When you look at it, it looks pretty much like library shelving but a section is actually a door.”

The house sits on five acres in the Happy Trails neighborhood, a gated enclave with 360 lots, each being five acres or more. There is plenty of room for the golf amenities as well as a large pool area and outdoor entertaining space.

“It’s a fairly unknown community that I would consider to be a bit of a gem because it’s really in the center of it all,” Le Helley, who happens to live in the neighborhood, said. “It’s surrounded by Celebration, Reunion, Champions Gate. When you get into the community, it feels like you’re 100 miles away from Orlando, but you’re really right in the middle of it all.”

The home is part of the builder’s concierge plan.

“You have one person who is your concierge and anything that happens with your house, you just have one number to call or one text to send and they’ll address it for you,” Le Helley said. “Anything and everything. If you need groceries done, anything you want, there’s a concierge.”

