## Soaring glass wine cellar highlights \$5.5M estate in Lake Nona Golf & Country Club

growthspotter.com/news/notable-home-sales/gs-news-wine-cellar-house-20220318-hga5pex7ezgtfijh5jlljfzyku-story.html

By Tiffani Sherman



The climate controlled glass and steel wine cellar extends up to the home's second floor entertaining lounge. (Ian Roth)

Many homes have wine cellars, but nothing like this one.

"I think it is the epitome of all things luxury," said listing agent Julie Bettosini with Stockworth Realty Group about the house she recently sold on Mayfair Pointe Drive.

Harif Hazera with Premier Sotheby's International Realty represented the buyers in the \$5.55 million sale.

The home is 12,000 square feet under heat and air and about 16,000 under roof.

"The showcase and I think the focal point of this home is the two-story glass wine cellar," she said.

Entering it on the first floor, the ceiling is etched glass. On the second floor, that same etched glass is the floor.

Custom builder Jim Akers worked with the sellers in 2014 to create the home and its showpiece steel and glass wine cellar.

"There isn't anything like it. When I asked the builder about it and said, 'this is so beautiful, you have to do it again', he said 'it's a piece of art and thinks it should remain a one and done because it wasn't easy." Bettosini told GrowthSpotter.

She said even non-wine drinkers who looked at the property believed they could use the unique room to display art.

"I'm in a lot of beautiful homes and I truly appreciated the beauty of this particular element of this home every single time I was there."

The kitchen is Bettosini's other favorite room with its enormous 16-foot island and other special features.

"There is a secret passage door within the kitchen that goes into a beautiful room that could be used as a reading room or another office with lots of glass and French doors to an outdoor courtyard out front."

The home has six bedrooms including a first-floor main suite. Four more bedrooms are on the second floor along with a suite that has its own kitchenette and sitting area.

"It's a fantastic floorplan and a great multi-generational floor plan because it has an elevator and has a great in-law suite that is adjacent to a family room," Bettosini explained. "It's close to the open concept theater, game, and bar area that wraps around the glass wine cellar. It has lots of space in all the right places."

Large sliding glass doors and retractable screens give the home an indoor and outdoor feel with a large resort-style pool and outdoor kitchen.

The home is in Lake Nona Golf & Country Club on just more than 3/4 of an acre. It sold in 111 days.

"It is not on the lake. The side of the home is on the golf course. [Even though] it does not have water view, it is the highest home sale in Lake Nona Country Club. That speaks to the design, the elements, the custom features, and the materials used," Bettosini said. "There wasn't a buyer that walked into the property that was not enchanted. They were stunned by how magnificently it was pulled off."

Public records show Melanie and Daniel Elmalem as the sellers and Dirkson and Fern Charles as the buyers.

Bettosini said several people were interested in the home, but in her opinion, the Charles' were the perfect buyers.

"I'm so delighted that it worked out for them. These folks really showed their passion even in the showing. I said to the seller, these people took ownership of it from the moment they stepped in."